

PRESS RELEASE

AutoWallis Sales Report * 2019. Q2 YTD

Budapest, July 31, 2019 – AutoWallis Plc., a company listed in the Premium category of the Budapest Stock Exchange, publishes the AutoWallis Sales Report presenting its aggregate sales data now for the first time.

All three business units of AutoWallis Plc. (International Distribution, Domestic Distribution, Automotive Services) realized growth in the first half of 2019, when comparing the aggregated sales numbers, the service hours, the rented fleet size, and the number of rental events to the data in the same period of the previous year. **In his assessment of the market trends, Gábor Ormosy, Chief Executive Officer of AutoWallis explained** that while the vehicle sales market shows signs of deceleration in the European Union, AutoWallis has managed to realize an uneven but significant growth in all its business units in the first half of the year in the 14 Central and Eastern European countries of its operation. In this same period, the number of first registrations of personal vehicles increased by 5.35% in the Hungarian market, according to the data of DataHouse.¹ The **International Distribution Business Unit** of AutoWallis sold 13.5% more new cars in the first six months compared to the previous year, amounting to 1,076 sold vehicles. The **Domestic Distribution Business Unit** increased the sales of new vehicles by 6.81% to 1,428, and the sales of used cars by 75.29% to 454. Within the **Automotive Service Provider Business Unit**, the number of service hours increased by 15.12% to 25,118, the fleet size calculated on the basis of the vehicle rentals grew by 10.99% to 495 vehicles, and the number of rental events increased by 4.29% to 11,207 when compared to the data of the first half of the previous year.

From now on, the AutoWallis Sales Report will be published on the last day of the month following each quarter (should it fall on a weekend or bank holiday, it will be published on the next business day).



AutoWallis Sales Report *
2019. Q2 YTD



	2018 Q2 YTD	2019 Q2 YTD	Changes
International Distribution Business Unit			
Number of new cars sold (pcs.)	948	1 076	+13,50%
Domestic Distribution Business Unit			
Number of new cars sold (pcs.)	1 337	1 428	+6,81%
Number of used cars sold (pcs.)	259	454	+75,29%
Automotive Services Business Unit			
Number of service hours (hours)	21 819	25 118	+15,12%
Rental Fleet Size (pcs.)	446	495	+10,99%
Number of rental events (pcs.)	10 746	11 207	+4,29%

*** Important information:**

Published: July 31, 2019

Preliminary, non-consolidated data.

The data published in the AutoWallis Sales Report (hereinafter referred to as "Data") are compiled based on the estimates of AutoWallis Plc. and its subsidiaries. The published Data are solely for informational purposes; AutoWallis Plc. assumes no liability for their completeness or accuracy.

The AutoWallis Sales Report is not suitable for estimating the financial or business results of AutoWallis Plc., or drawing and conclusions related to them, so it shall not be considered either to be a profit estimate or a profit forecast. The Data published in the AutoWallis Sales Report may be used for your personal purposes and under your own responsibility.

Planned publications:

2019 Q1 October 31, 2019

2019 Q3 YTD January 31, 2020

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¹ Source: DataHouse Új személygépjármű Forgalmbehelyezés elemzés – 2019. 1. félév (DataHouse Analysis of the First Registration of New Personal Vehicles – the first half of 2019)



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AutoWallis Plc.

AutoWallis Plc., a company listed in the Premium category of the Budapest Stock Exchange, as well as in the BUX and BUMIX indices, aims to become a major mobility service provider in the Central and Eastern European region by 2029. By 2024, the company is planning to double its 2018 consolidated revenue of HUF 65.5 billion calculated on the basis of IFRS (International Financial Reporting Standard) standards, which it hopes to achieve primarily via its organic growth. In addition, the company intends to operate as an asset management company that represents a traditional, conservative business policy through the continuous, acquisition-based expansion of its portfolio focusing on automotive investments. The AutoWallis Group is present in 14 countries of the Central and Eastern European region (Albania, Bosnia and Herzegovina, Bulgaria, Croatia, the Czech Republic, Hungary, Kosovo, Montenegro, North Macedonia, Poland, Romania, Serbia, Slovakia, Slovenia), where it is engaged in the retail and wholesale of vehicles, parts, and accessories, in repair and maintenance services, as well as in short- and long-term vehicle rentals. The group includes Wallis Automotive Europe, Wallis Motor Pest, Wallis Motor Duna and Wallis Autókölcsonző. The vehicles represented by the group include BMW cars and motorbikes, Saab spare vehicle parts, as well as the following brands: MINI, Isuzu, Jaguar, Land Rover, Maserati, Ssangyong, and Sixt rent-a-car. Out of these, BMW holds a dominant position in the premium car market, while Sixt is a leader in the car rental market. www.autowallis.hu

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