

PRESS RELEASE

The automotive company listed in the stock exchange continues its operations under the new name AutoWallis

Budapest, December 19, 2018 – A prominent transaction of this past year at the Budapest Stock Exchange has come to an important milestone, resulting in one of the leading sectors of the Hungarian economy finally appearing in the Hungarian stock market. Based on the decision of the corporation’s shareholders, the company listed in the stock exchange with the seventh largest revenue will continue its operations under the name AutoWallis. At Monday’s extraordinary general meeting, the holders also elected a new management, changed the articles of incorporation, as well as authorized the Board of Directors to carry out a capital increase and buy treasury share, besides changing the company name. The full transformation of the corporation – previously called Altera – listed in the Standard category of the stock exchange took place after the in-kind contribution of the four-member group of automotive companies previously owned by Wallis. AutoWallis has plans for considerable growth: it aims to strengthen its position in the region, increase its market share, and gain more favorable access to the financing resources necessary for these objectives via its stock market presence.

Altera Plc. has convened its extraordinary general meeting, where, among other issues, the shareholders decided about the new name of the corporation, which reflects the automotive profile and the company’s connection with the Wallis Group. The Budapest Stock Exchange (BSE) company with the seventh largest revenue continues its operations under the name AutoWallis Plc. The transformation took place after the HUF 15.8 billion capital increase, which transferred the ownership of Wallis’s four-member corporate group engaged in vehicle trading and service providing activities to the company listed in the Standard category of the stock exchange. The automotive group includes Wallis Automotive Europe, Wallis Motor Pest, Wallis Motor Duna and Wallis Autókölcsonzó. These member companies are engaged in the retail and wholesale of vehicles, parts, and accessories, in service providing, as well as in short- and long-term vehicle rentals in Hungary and in the Central and South Eastern European region. The vehicles represented by the group include BMW cars and motorbikes, as well as the following brands: MINI, Isuzu, Jaguar, Land Rover, Maserati, Ssangyong, and Sixt rent-a-car.

Regarding the changes, Gábor Székely, the Chief Investment Officer (CIO) of AutoWallis pointed out that the transformation of the corporation resulted in the entering of a company at the BSE, which ranks seventh among the listed companies in terms of its revenue. The capitalization of AutoWallis is nearly HUF 27 billion, calculated with the average HUF 787 share price of the past 180 days, while there is an increasing interest for the company among the investors: in November, the company’s shares produced the 9th largest turnover (based on the average daily turnover, Portfolio.hu). Regarding the strategic goals, the CIO explained that they were looking to expand the activities carried out by the companies owned by AutoWallis via the acquisition of new brands and markets. Their medium-term plans include opening further vehicle distribution points, and developing the existing dealership and service network in Hungary and in the region. In addition, the transformation of the industry – the development of electric vehicles, the emerging of self-driving cars, and the proliferation of community driving – may also provide new investment

opportunities for AutoWallis. These objectives may be realized via acquisitions, the founding of new companies, and by expanding the activities of the existing ones. The CIO confirmed that the objective of the corporation was to be included in the Premium category of the stock exchange, as well as in the BUX and the CECE indices, as soon as possible.

At the general meeting, the shareholders elected the new board of directors, the supervisory board and the new auditor of AutoWallis, changed the corporate seat, and modified the articles of incorporation in several aspects. The new members of the AutoWallis Board of Directors are: Andrew Prest, General Manager, Wallis Automotive Europe; Péter Antal, General Manager, Wallis Motor Duna and Wallis Motor Pest; Zsolt Müllner, CEO, Wallis Group; and Gábor Székely, CIO, AutoWallis. The members of the new Supervisory – and Audit – Board are Attila Chikán Jr., György Ecseri, and Gábor Vitán.

The shareholders also decided about the reduction of the par value per share to HUF 12.5, one eighth of the present HUF 100. Based on this resolution, the number of shares also changes proportionally, meaning an eightfold increase. (The company will issue a separate announcement regarding the effective date of changing the par value per share, as well as the introduction of the new company name at the stock exchange, including the ticker name modification.) The company expects an increased stock exchange turnover resulting from increasing the number of shares. Based on these resolutions, the new management of the BSE automotive company may carry out a capital increase of some HUF 2.55 billion (HUF 22.3 billion, if calculated with a HUF 875 share price), equivalent of maximum 75% of the share capital, in the course of 5 years, acting on its own authority (without the need for a new general meeting resolution), in order to realize the company's business objectives. In addition, the shareholders have decided about the modification of several sections in the articles of incorporation, including the maximum amount of the dividend preference shares' dividend, which had not been maximized earlier either in terms of time or amount.

The Board of Directors of AutoWallis



Andrew Prest

The general manager of Wallis Automotive Europe studied at the Budapest University of Economics and the Department of Slavic and Eastern European Studies at the University of London, where he acquired his MA in political science. He settled in Hungary in 1994, then went on to working at the regional headquarters of Xerox in Budapest, where he started off as a sales representative, and later became marketing manager and regional sales manager. He continued his career as the general manager of the Internet division of Magyar Telekom (Axelero), and the director of the retail division; later he was appointed regional sales manager of Cisco Systems. He joined the Wallis automotive corporation group in 2005, where he has been in his present position since then.



Péter Antal

The general manager of Wallis Motor Duna and Wallis Motor Pest received his MA in economics at the Budapest University of Economics. He has worked at the Wallis automotive group since 2003. Previously, he had been general manager of Globe Motor, a dealership specializing in BMW brands. Before that he was marketing manager of Ricoh Hungary, and he worked in various positions at CityReach International, and British American Tobacco Hungary. In his present position, he has directed the corporate group not only to preserve its market leading role, but to significantly increase its market share as well. Since 2012, he has represented Hungary in the EBDA (European BMW and Mini Dealer Association), while in 2008-2016 he was also president of the National Association of BMW Distributors.



Zsolt Müllner

The CEO of Wallis Asset Management received his MA in economics at the Budapest University of Economics. He has worked at the Wallis Group since 1994. Between 1994 and 2004, he worked as the general manager of the Hungarian headquarters of BMW. After that, he utilized his years of executive experience as chairman and CEO of Wallis Auto Holding, and from 2000, as board member of Wallis Zrt. In 2007, he became CEO of Wallis Asset Management Zrt. At the same time, he was appointed board member of Graboplast Zrt. and WING Zrt., and later chairman of Venturio Kockázati Tőke-alapkezelő Zrt. He played a significant role in the foundation of Alteo Plc., a company listed at the Budapest Stock Exchange, of which he has been a board member since, and also in having the automotive line of business of the Wallis Group listed in the stock exchange via AutoWallis Plc.



Gábor Székely

The chief investment officer (CIO) of the AutoWallis Plc. received his MA in economics at the Finance Department of the College of Finance and Accountancy. The expert has a decade-long experience in company management and capital market operations: in 2009, he had been among the founders – and later became the chief executive manager – of Appeninn Plc., which turned out to be one of the most dynamically growing real estate investment corporations in Hungary. At the beginning of his career, he worked in the real estate management and investment market, where he gained comprehensive experience, and he also assisted in the capital operations of significant Hungarian companies as a consultant, while participating in the sales of industrial plants from an expert position. As chief investment officer of AutoWallis, he is responsible for the capital market presence of the company, as well as the exploration of new investment opportunities for the investment holding, and the realization of these transactions, based on his earlier success and experience.

Members of the Supervisory Board and the Audit Committee of AutoWallis

Attila Chikán, Jr.

He is an expert in power engineering and economics, and he received his qualifications at the Budapest University of Economics, and the College of Foreign Trade. Since its foundation in 2008, he has been the CEO of Alteo Plc., a company listed in the Budapest Stock Exchange. Before that he had worked as a financial and investment analyst, in various positions. Actively involved in the area of sustainability, he has been the president of the Business Council for Sustainable Development in Hungary (BCSDH).

György Ecseri

With more than 20 years of experience gained in the financial and investment industry, he completed his studies at the engineering department of the Technical University of Budapest, and received his MBA qualification at the Durham University, United Kingdom. He has worked at the Wallis Group for ten years as chief project officer; he supports the work of other members of the corporation group as board member and as member of the supervisory board.

Gábor Vitán

Receiving his qualification at the Budapest University of Economics, he started his career as portfolio manager in 1998 at Wallis Zrt. Between 2002 and 2004 he worked as the controlling officer of the Wallis Group. His tasks included the drafting and application of the asset management principles of the Wallis Group, as well as supporting the transactions area. In 2004–2006, he was responsible for the reorganization tasks related to the automotive line of business of Wallis, first as deputy CEO, and later as CEO. Since 2006, he has been leading the acquisition activities of the company as chief transactions officer of Wallis Asset Management Zrt., in the course of which he has taken part in realizing numerous successful transactions. He is one of the founders of Venturio Zrt., and since 2013 he has also worked as its CEO.

AutoWallis Plc.

AutoWallis Plc., earlier called Altera Plc., a company listed in the Standard category of the Budapest Stock Exchange has been involved in asset management since its foundation in 2012. The main objective of AutoWallis is to operate as an asset management company that represents traditional, conservative business policy through the continuous expansion of its portfolio focusing on automotive investments. The four member companies of the AutoWallis Group are engaged in the retail and wholesale of vehicles, parts, and accessories, in service providing, as well as in short- and long-term vehicle rentals in Hungary and in the Central and South Eastern European region. The Group includes Wallis Automotive Europe, Wallis Motor Pest, Wallis Motor Duna, and Wallis Autókölsönző, the joint, non-consolidated revenue of which exceeded HUF 66 billion (based on the Hungarian Act on Accounting) in 2017. The vehicles represented by the Group include BMW cars and motorbikes, as well as the following brands: MINI, Isuzu, Jaguar, Land Rover, Maserati, Ssangyong, and Sixt rent-a-car. Out of these, BMW holds a dominant position in the premium car market, while Sixt is a leader in the car rental market.

www.alterart.hu



Wallis Motor Pest



Wallis Motor Duna



The members of the AutoWallis Group

Wallis Automotive Europe

The member with the largest revenue, Wallis Automotive Europe (WAE), has operated for over 20 years as an independent vehicle wholesaler. In Hungary, it currently represents the Isuzu brand, the oldest of Japanese car makers, which has become one of the largest commercial vehicle manufacturers in the world in the course of one century. Furthermore, WAE reintroduced the South Korean Ssangyong brand in Hungary and Romania in 2012, becoming its distributor also in the Czech Republic and Slovakia as of 2018. In addition to the products of the two Asian “4x4 specialist” manufacturers, WAE is the exclusive distributor of Jaguar and Land Rover vehicles, parts and accessories in 7 countries (Slovenia, Croatia, Serbia, Bosnia, Macedonia, Montenegro and Albania).

Wallis Motor Pest and Wallis Motor Duna

Wallis Motor Pest and Wallis Duna Hungary are the biggest and longest operating dealers of BMW cars and motorcycles, as well as MINI in Hungary. The two companies became independent entities in 2001, separating from the main Wallis Motor dealership. In addition to the brands from the BMW stable, in recent years the Italian luxury brand, Maserati has also become part of their portfolio in a new, exclusive showroom.

Wallis Autókölcsönző

Wallis Autókölcsönző offers high-quality car rental services as the Hungarian member of the international Sixt Rent-a-car network. In the beginning, the company primarily served the car rental needs of businesspeople traveling to Hungary, but nowadays almost half of its business comes from tourism.

Further information:

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