



**PANNÓNIA**  
ÉLETBIZTOSÍTÓ

**CIG PANNÓNIA GROUP INSURERS**

QUARTERLY INFORMATION

Q3 2017

21 November 2017

## I. Summary

The purpose of this information is to publish the data of CIG Pannónia Life Insurance Plc. and CIG Pannónia First Hungarian General Insurance Company Ltd. compiled in accordance with the Hungarian Accounting Act, unaudited and unconsolidated.

The CIG Pannónia Life Insurance Plc. publishes its report on the third quarter of 2017 separately from the present information. In the report it publishes its consolidated, unaudited data for the third quarter of 2017 in accordance with the International Financial Reporting Standards (IFRS) adopted by the EU as required by the law.

### Main results and events of Q3 2017:

- The Company Registry Court of Budapest – Capital Regional Court registered the merger by acquisition of Pannónia Life Insurance cPlc. into the Company and the merger by acquisition of Pannónia General Insurance cPlc. into CIG Pannónia First Hungarian General Insurance Company Ltd on 30 June 2017. The date of the transformation is 30 June 2017. With the merger by acquisition Pannónia Life Insurance cPlc. ceased to exist and all of its assets and liabilities were transferred to CIG Pannónia Life Insurance Plc. by way of universal succession. The business form of CIG Pannónia Life Insurance Plc. remained unchanged, it continues its operation as a public limited company, the executive officers and the registered capital of the company remained unchanged. Pannónia General Insurance cPlc. also ceased to exist and all of its assets and liabilities were transferred to CIG Pannónia First Hungarian General Insurance Company Ltd. by way of universal succession. The business form of CIG Pannónia First Hungarian General Insurance Company Ltd. remained unchanged, it continues its operation as a public limited company, the executive officers and the registered capital of the company remain unchanged. The income statements of the acquiring companies included in this report include the income statements of the acquiring companies between 1-9 month and the results of the activities of the merging companies after the merge, between 7-9 month.

### CIG Pannónia Life Insurance Plc.

Description	30.09.2017 (A)	30.09.2016 (B)	31.12.2016 (C)	Change (A - B)
Gross written premium	9 936	9 132	13 535	804
Technical result (without administration costs)	1 486	1 376	1 969	110
Administration costs	-994	-740	-1 020	- 254
Technical result	492	636	949	- 144
Non technical result	17	-46	-105	63
Dividends received	223	251	251	- 28
<b>Profit before tax</b>	<b>732</b>	<b>841</b>	<b>1 095</b>	<b>- 109</b>
Tax liability	-16	-23	-30	7
<b>Retained profit for the year</b>	<b>716</b>	<b>818</b>	<b>1 065</b>	<b>- 102</b>

- The gross written premium of the Insurer increased by 9 percentage compared to the previous year, same period, thanks to the merger by acquisition. The gross written premium was HUF 9,936 million in the first three quarters of 2017, which consist of mostly regular premium (HUF 8,409 million) and a smaller part is top-up/single premium (HUF 1,527 million).
- The retained profit for the year decreased by 12 percentage compared to the previous year, same period. The main reason of this, that the activities taken over from the acquired companies are still lossmaking. During the merge, additional costs have been incurred related to the merge and the reorganization. The complete merge of the administration will be expected at the end of the year. The coverage of the insurance portfolio is stable, the technical result of the Insurer in the first three quarters of 2017 was HUF 492 million.

### CIG Pannónia First Hungarian General Insurance Company Ltd.

Description	30.09.2017 (A)	30.09.2016 (B)	31.12.2016 (C)	Change (A)-(B)
Gross written premium	5 754	4 296	5 934	1 458
Technical result (without operating costs)	1 020	358	542	662
Operating costs	-474	-261	-349	-213
Technical result	546	97	193	449
Profit after tax	434	121	203	313

- The gross written premium of EMABIT reached HUF 5,754 million (of which 38 percentage comes from the cross-border business lines), which is 34 percentage higher than is 2016, same period. The dynamically growing gross written premium is mainly due to new products of the portfolio taken over from Pannónia Insurers, and the casco, cargo insurance and guarantee products.
- EMABIT more than tripled its profit. The result was significantly affected by the one-off result of the portfolio transfer to the Aegon Magyarország Általános Biztosító Zrt., and the increasing of the costs. During the merger by acquisition, additional costs have been incurred at the General Insurer also. The complete merge of the administration in the non-life segment also expected to be finished at the end of the year.

### Insurers of CIG Pannónia Group

- Due to the merger by acquisition of 30.06.2017, the shareholders' equity of CIG Pannónia Life Insurance Plc., as legal successor company, increased by HUF 722 million, from HUF 6,999 million to HUF 7,721 million. Due to the merger by acquisition, the shareholders' equity of CIG Pannónia First Hungarian General Insurance Ltd., as legal successor company, increased by HUF 582 million ( from HUF 1,842 million to HUF 2,424 million).
- On 1 July 2017 EMABIT transferred the portfolio of compulsory motor vehicle liability insurance and condominium and home insurance to Aegon Hungary General Insurance cPlc. Since 1 July 2017 Aegon Hungary General Insurance cPlc. serves the clients. The financial settlement of the portfolio transfer is still in progress on 30 September 2017.
- The MKB Bank cPlc., in accordance with the merger agreement related to Pannónia Life Insurer Ltd., was entitled by a share exchange to receive 92,744 pieces of ordinary shares of CIG Pannónia Life Insurance Plc. The shares were provided from the own shares of the Company. The shares were transferred to the securities account of the owner on 6 July. Meanwhile the CIG Pannónia First Hungarian General Insurance Ltd transferred the value of the shares of the Pannónia General Insurer cPlc. determined in the merger agreement to the MKB Bank cPlc.
- On 31 July 2017, on the general meeting of Pannónia CIG Fund Manager Ltd. (which was founded by CIG Pannónia Life Insurance Plc. and it's strategic partner, the Pannónia Pension Fund) decided to decrease the share of CIG Pannónia Life Insurance Plc. from 50% to 16% in the Fund Manager. The reason of the change (with the intention of the economies of scale and efficiency) is to increase it's owner scale with MKB Bank cPlc., MKB Pension Fund, MKB-Pannónia Health and Mutual Fund and the Gránit Bank Ltd. With the increase of the ownerscale the name of the of the Pannónia CIG Fund Manager Ltd. changed to MKB-Pannónia Fund Manager Ltd. and the registered capital increased significantly from the previous HUF 150 million to HUF 306 million. The profit of the MKB-Pannónia Fund Manager Ltd. will be subdivided between the owners by the profitability of the owners portfolio and not by the share in the MKB-Pannónia Fund Manager Ltd. As a result of the expected growth in the efficiency, CIG Pannónia Life Insurance Plc. expects the growth of its share of the profit of the Fund Manager. According to the preference shares CIG Pannónia Life Insurance Plc. delegated 1-1 member to the Executive Board and to the Audit Board. The change in capital was registered after 30

September, so as at 30 September 2017, the MKB-Pannónia Fund Manager Ltd. is still a jointly controlled company.

- The board of directors of CIG Pannónia Life Insurance Plc. made the following decision of the future dividend policy: The Company plans to pay HUF 10 dividends per share after the business year 2017, in case the conditions of the payment of dividend are exist. Thereafter the Company wishes to pay a maximum of 50% of the after-tax profit available for the payment of dividends of the current year to its shareholders. When changing the Company's strategy in 2014, the management's goal was to emphasise ownership interest in business policy decisions. The results of the strategy change are tangible: the insurer operates steadily profitably, it enters into new markets with new products, the performance of the transformed sales channels improve, the operating costs are permanently low. Three years after the change of the strategy, CIG Pannónia has been strengthened so much that it could take over MKB's former life and property insurers.
- On 12th September 2017 the Board of Directors decided on the capital increase effected by means of a private placement. The nature of the capital increase effected by means of a private placement is issuing registered dematerialized, "A" type ordinary shares representing voting rights of nominal value HUF 40 per each. The reason for the decision on the capital increase effected by means of a private placement is that in accordance with the provisions of the investor information memorandum and the share conversation agreement the 1,881,139 pieces of "B" and "C" types of interest bearing shares were automatically converted into "A" type ordinary shares on 11 September 2017. The Company Court of Registry registered the new shares on 4th October 2017, so the subscribed capital of the Company has increased to HUF 2,851,822,920.
- On 26th September 2017 the General Meeting decided on the decrease of the Company's capital by HUF 13,333,320 with the purpose of equity withdrawal. The Company will reduce the share capital by withdrawing 333,333 pieces of registered voting series "A" ordinary shares of HUF 40 of nominal value each, the way of reduction of the share capital is the reduction of the number of the shares. The registration of Court of Registration of capital reduction is still in process.
- The National Bank of Hungary with its resolution No. H-EN-II-92/2017 has authorized the appointment of the new member – Ákos Veisz - of the Supervisory Board, appointed at the general meeting of 26 September 2017.

Events after the balance sheet date:

- The B and C types of interest bearing shares issued by the Company were converted into ordinary shares by KELER on 26 October 2017, and the related newly issued shares were also created by KELER on this date. Budapest Stock Exchange Ltd. introduced into exchange trading the dematerialised, registered ordinary shares of the Issuer in an amount of 8,012,370 securities with a face value of HUF 40 giving a total face value of HUF 320,494,800 as of October 27, 2017.

Budapest, 21 November 2017

## 2. Financial statements of CIG Pannónia Life Insurance Plc.

### Headlines in the Insurer's Income Statement

million HUF

Description	30.09.2017 (A)	30.09.2016 (B)	31.12.2016 (C)	Change (A - B)
Gross written premium	9 936	9 132	13 535	804
Gross acquisition costs	-1 735	-1 439	- 2 176	-296
Changes in deferred acquisition costs	121	-91	68	212
Claims and benefits	-7 473	-5 866	- 8 000	-1 607
Gross changes in reserves	-2 386	-2 389	- 5 734	3
Technical investment result	2 466	1 597	3 738	869
Administration costs	-994	-740	- 1 020	-254
Reinsurance and other technical result	557	432	674	125
<b>Technical result</b>	<b>492</b>	<b>636</b>	<b>949</b>	<b>-144</b>
Non-technical and investment result	17	-46	- 105	63
Dividends received	223	251	251	-28
<b>Profit before tax</b>	<b>732</b>	<b>841</b>	<b>1 095</b>	<b>-109</b>
Tax liability	-16	-23	- 30	7
<b>Profit after tax</b>	<b>716</b>	<b>818</b>	<b>1 065</b>	<b>-102</b>

## Headlines in the Insurer's Balance Sheet

million HUF

Description	30.09.2017 (A)	30.09.2016 (B)	31.12.2016 (C)	Change (A - B)
Intangible assets	759	738	746	21
Investments	12 871	6 663	6 446	6 208
Investments performed for policyholders of unit-linked life insurance	70 891	57 370	60 317	13 521
Receivables	2 378	1 530	2 484	848
Other assets	1 835	1 494	1 532	341
Prepaid expenses and accrued income	1 501	957	991	544
<b>Total assets</b>	<b>90 235</b>	<b>68 752</b>	<b>72 516</b>	<b>21 483</b>
Shareholders' equity	7 778	6 178	6 426	1 600
Technical reserves	8 288	2 626	3 033	5 662
Unearned premium reserve	339	115	119	224
a) gross amount	368	183	171	185
b) reinsurers' share of the reserve (-)	- 29	- 68	- 52	39
Actuarial reserves	5 007	413	442	4 594
a) gross amount	5 007	414	442	4 593
b) reinsurers' share of the reserve (-)	-	- 1	-	1
Outstanding claim reserves	530	76	73	454
a) gross amount	678	178	188	500
b) reinsurers' share of the reserve (-)	- 148	- 102	- 115	- 46
Premium refund reserves	99	939	5	- 840
a) gross amount	99	945	5	- 846
b) reinsurers' share of the reserve (-)	-	- 6	-	6
Other reserves	2 313	1 083	2 394	1 230
a) gross amount	2 313	1 083	2 394	1 230
b) reinsurers' share of the reserve (-)	-	-	-	-
Technical reserves for policyholders of unit-linked life insurance policies	70 891	57 370	60 317	13 521
Provisions	82	49	43	33
Liabilities	1 329	815	1 032	514
Accrued expenses and deferred income	1 867	1 714	1 665	153
<b>Total liabilities</b>	<b>90 235</b>	<b>68 752</b>	<b>72 516</b>	<b>21 483</b>

In the reporting period, the Insurer's gross written premium was HUF 9,936 million, which is HUF 804 million better compared to the previous year, same period. Within this, the gross written premium from unit-linked life insurance amounted to HUF 8,996 million (including HUF 2,397 million gross written premium from pension insurance), the gross written premium from traditional life products amounted to HUF 758 million (including HUF 192 million gross written premium from pension insurance) and the gross written premium from health insurance policies amounted to HUF 182 million.

#### New sales

Annualized premium of new sales (million HUF)	30.09.2017 (A)	30.09.2016 (B)	31.12.2016 (C)	Change (A - B)	Change % (A - B) / B
Unit-linked life insurance	1 506	1 117	1 799	390	35%
Traditional and group life insurance	142	132	182	10	7%
<b>Annualized premium</b>	<b>1 648</b>	<b>1 249</b>	<b>1 981</b>	<b>399</b>	<b>32%</b>

As for life insurance policies sold in 2017 first three quarters, the share of the tied agent network is 50 percent, the performance of broker channel was 39 percent, while the banking channel sold 11 percent.

The gross written premium from the first annual premiums of policies sold was HUF 1,452 million, which is a 26 percent increase compared to the previous year, same period (HUF 1,149 million).

The renewal premiums of policies concluded in the previous years have decreased by 2 percent. The gross written premium income from renewals was 6,957 million in 2017 first three quarter, in contrast to HUF 7,099 million in previous year, same period. Top-up and single premiums were 173% of the previous year's top-up/single premium revenue, totalled to HUF 1,527 million. Within the total premium income, the rate of top-up/single premiums increased to 15 percent from 10 percent compared to the previous year, same period.

Among expenses, one of the most important item is the expenditure on claims and benefits (HUF 7,473 million) of which HUF 6,434 million is related to the partial or total surrender of unit-linked life insurance policies. Another significant item is the change in gross technical reserves (HUF 2,386 million). The HUF 2,286 million unit-linked life insurance reserves, mathematical reserves (HUF 310 million), the other technical reserves (HUF 137 million), the outstanding claim reserves (HUF 17 million) and reserves for premium refunds depending on profit (HUF 4 million) increased. Thus the cancellation reserves (HUF -263 million) and the unearned premium reserves (HUF -106 million) were decreased. The expected payment of customer loyalty bonuses, which was accounted as reserves for premium refunds independent on profit earlier, is shown from the end of 2016 in the other technical provision line.

The Insurer had an acquisition cost (with the deferred acquisition costs) of HUF 1,614 million, 5% more than in 2016, same period, resulted mainly from the increasing new acquisition. The other administration costs increased by HUF 254 million (by 34 percentage), compared to previous year, same period. The increase is due to the one-off effect of the Pannónia Life Insurer migration and the cost level rise due to the increased portfolio.

The investment result amounted to HUF 2 466 million profit in 2017 which is due to the aggregated effect of the following issues. The unit-linked yield in 2017 was a HUF 2 365 million profit. During the third quarter of 2017 the best yields could be reached on the stock market of developing countries. The global commodity market index corrected the negative performance of the second quarter and strengthened by 7 percent. On the developed bond market the yield levels declined in line with the inflation expectations in this quarter, that was also followed by the developing market bonds. Nonetheless the bond market became the worst performing class of assets at the end of the quarter. On the exchange market the dollar weakened further while Latin-American and CEE region exchanges showed appreciation. The BUX index reached a 5.9 percent increase in the first nine months, and with this achievement it overperformed the yield of CETOP index, that includes the shares of the region. Accordingly the most popular funds were those that invest in Hungarian and developing stock markets while there was a significant divestiture from those portfolios that contains Indian shares.

The investment result of (traditional) technical reserves amounted to HUF 139 million in 2017, first three quarters. The financial reinsurance interest expenditure had a significant effect on the investment result with a HUF -38 million.



In the “Reinsurance and other technical result” line, the Insurer shows the revenue from fund management fees (HUF 645 million), the pending charges (HUF 13 million), the results of reinsurance activities (HUF -83 million) and the other technical result (HUF -18 million).

The non-technical result is the other result (HUF -16 million) which consists of mostly local tax expenses, innovation contributions and create of provision as expenditure while provision release as income.

The Insurer received HUF 223 million, as dividend from Fund Manager, which is the share of the profit of the Fund Manager, based on individual profit center.

The profit before tax is HUF 732 million which is HUF 109 million lower than in 2016 same period. The tax expenditure is HUF 16 million in the first three quarters. Thus the retained profit is HUF 716 million in the first three quarters of 2017.

The Insurer’s balance sheet total was HUF 90,235 million; its financial position is stable; the company has met its liabilities in full. The shareholders’ equity was HUF 7,778 million on 30 September 2017.

The available solvency capital of the Company is 253 percent at 30 September 2017, which significantly exceeds the 150 percent Solvency Capital Requirement of the Supervisor Authority (which contains a 50 percentage volatility puffer).



### 3. Financial statements of CIG Pannónia First Hungarian General Insurance Ltd.

#### Headlines in the Insurer's Income Statement

million HUF

Changes in profit/loss	30.09.2017 (A)	30.09.2016 (B)	31.12.2016 (C)	Change (A)-(B)
<b>Gross written premium</b>	<b>5 754</b>	<b>4 296</b>	<b>5 934</b>	<b>1 458</b>
Change in the unearned premium reserve (gross) (-/+)	- 498	- 1 053	- 1 375	555
<b>Gross earned premium</b>	<b>5 256</b>	<b>3 243</b>	<b>4 559</b>	<b>2 013</b>
Reinsurance premiums (-)	- 3 953	- 2 398	- 3 213	- 1 555
Reinsurer's share in unearned premium reserve	786	685	789	101
<b>Net earned premium</b>	<b>2 089</b>	<b>1 530</b>	<b>2 135</b>	<b>559</b>
<b>Gross claim settlement expenditure</b>	<b>- 1 870</b>	<b>- 1 466</b>	<b>- 1 792</b>	<b>- 404</b>
Gross claims paid	- 1 638	- 1 004	- 1 379	- 634
Gross changes in claim reserve	- 232	- 462	- 413	230
<b>Claim settlement costs</b>	<b>- 79</b>	<b>- 69</b>	<b>- 94</b>	<b>- 10</b>
<b>Reinsurer's share of claim settlement expenditure</b>	<b>1 639</b>	<b>1 202</b>	<b>1 423</b>	<b>437</b>
Reinsurer's share of claim payments	1 474	864	1 215	610
Reinsurers' share of reserve changes	165	338	208	- 173
<b>Net claim settlement expenditure</b>	<b>- 310</b>	<b>- 333</b>	<b>- 463</b>	<b>23</b>
Other changes in reserves	- 18	33	12	- 51
Acquisition costs	- 2 210	- 1 599	- 2 353	- 611
Changes in deferred acquisition cost	185	338	566	- 153
Commissions and profit shares from reinsurers	1 150	502	802	648
Other technical expenses	134	- 113	- 157	247
<b>Technical result (without operating costs)</b>	<b>1 020</b>	<b>358</b>	<b>542</b>	<b>662</b>
Operating costs	- 474	- 261	- 349	- 213
<b>Technical result</b>	<b>546</b>	<b>97</b>	<b>193</b>	<b>449</b>
Investment result	77	61	97	16
Other result	- 159	- 27	- 78	- 132
<b>Profit/loss for the year before taxes</b>	<b>464</b>	<b>131</b>	<b>212</b>	<b>333</b>
Tax	- 30	- 10	- 9	- 20
<b>Profit after tax</b>	<b>434</b>	<b>121</b>	<b>203</b>	<b>313</b>

### Headlines in the Insurer's Balance Sheet

million HUF

Description	2017.09.30 (A)	2016.09.30 (B)	2016.12.31 (C)	Change (A-B)
Intangible assets	106	86	80	20
Investments	5 229	2 255	2 280	2 974
Receivables	1 207	800	943	407
Other assets	1 169	664	376	505
Prepaid expenses and accrued income	1 791	1 103	1 340	688
<b>Total assets:</b>	<b>9 502</b>	<b>4 908</b>	<b>5 019</b>	<b>4 594</b>
Shareholders' equity	2 666	1 594	1 676	1 072
Technical reserves	2 628	1 771	2 092	857
Unearned premium reserve	1 759	1 256	1 475	503
a) gross amount	3 871	2 478	2 801	1 393
b) reinsurers' share of the reserve (-)	- 2 112	- 1 222	- 1 326	- 890
Outstanding claim reserves	779	474	556	305
a) gross amount	2 742	1 374	1 326	1 368
b) reinsurers' share of the reserve (-)	- 1 963	- 900	- 770	- 1 063
Premium refund reserves	31	8	-	23
a) gross amount	31	8	-	23
b) reinsurers' share of the reserve (-)	-	-	-	-
Other reserves	59	33	61	26
a) gross amount	193	81	111	112
b) reinsurers' share of the reserve (-)	- 134	- 48	- 50	- 86
Provisions	124	-	-	124
Liabilities	3 586	1 303	1 005	2 283
Accrued expenses and deferred income	498	240	246	258
<b>Total liabilities:</b>	<b>9 502</b>	<b>4 908</b>	<b>5 019</b>	<b>4 594</b>

In 2017 first three quarters the Insurer realized a gross written premium of HUF 5,754 million, of which the amount of premiums transferred to the reinsurer was HUF 3,953 million, the change of the unearned premium reserve was HUF 498 million, and the reinsurer's share of the latter was HUF 786 million. The total amount of the net earned premiums was HUF 2,089 million. The total amount of the gross earned premium has increased by 62% (with HUF 2,013 million), while the total amount of the net earned premium increased by 37% (with HUF 559 million) compared to previous year, same period.

Within the gross written premium the composition of the portfolio was the following in 2017. The land vehicles comprehensive coverage (casco) is the leading products (37%), the shipment and insurance carriers are the second (18%), while the suretyship and guarantee insurances are the third largest product type (17%).

The most important item among expenses is the amount of claim settlement expenditure (HUF 310 million), which is made up of claim payments (HUF 165 million), the change of the outstanding claim reserve (HUF 67 million) and the costs of claim settlement (HUF 78 million). The gross claim ratio changed from 47% to 37% and the net claim ratio changed from 22% to 15% as compared to the previous year. The decrease of the claim ratio is due to a huge motor third party liability insurance claim incurred in 2013, but only partly reported to the Insurer, which caused a higher claim ratio in 2016.

The Insurer maintains relationships with several reinsurance partners. The Insurer covers its risks by reinsurance in the field of property insurance, liability insurance, carrier and transporter liability insurance, suretyship-related insurance and motor insurance. In connection with this, HUF 1,150 million were recognized as reinsurers' commissions and profit shares. The amount is HUF 247 million higher compared to 2016.

In 2017 the most important costs of the Insurer are the earned acquisition cost (HUF 2,025 million) and the operating cost (HUF 474 million). Level of acquisition costs (including deferred acquisition costs) increased by HUF 764 million (by 61 percentage), which is caused by the growth of the the gross earned premium by HUF 2 013 million (by 62 percentage) compared to 2016, same period. Operating costs increased significantly (by HUF 213 million, by 82 percentage) The increase is due to the one-off effect of the Pannónia General Insurer migration and the rise of the cost level due to the increased portfolio.

The "Other technical result" line (HUF 134 million income) includes the insurance tax, the supervisory fee and HUF 300 million income from the transfer of a part of the portfolio taken over from Pannónia General Insurance Ltd. to Aegon Magyarország Általános Biztosító Zrt. The investment result is a profit of HUF 77 million.

The other result line shows a significant expenditure as create of provision (HUF 108 million), which mainly related to the portfolio transfer (HUF 100 million). Furthermore expenditures are the local tax expenses and innovation contributions (HUF 51 million) and the penalties (HUF 20 million).

As a result of the written above, the retained profit is HUF 434 million, which is HUF 313 million (259%) better compared than in 2016, same period.

The Insurer's balance sheet total was HUF 9,502 million at the end of September 2017; the Company has met its liabilities in full. On 30 September 2017, the shareholders' equity was HUF 2,666 million. The solvency capital adequacy of the Company as at 30 September 2017 is 184 percentage according to the Solvency II.

## Annex I (CIG Pannónia Life Insurance Plc.)

The presentation of the insurance policies (number) in the Insurer's life business line at the end of the period in question

Description	Opening stock on 01.01.2017	New business	Closing stock on 30.09.2017
Death insurance	2 969	4 422	7 000
Endowment insurance	773	3 642	4 267
Indexed or unit-linked life insurance	30 349	1 860	29 355
Health Insurance	885	486	1 244
Pension Insurance according to the Personal Income Tax Act.	7 172	5 012	11 866
Credit protection insurance	220	1 690	1 834
Group loan collateral life insurance	1	2	3
Group life insurance	18	63	72
<b>Total regular-premium policies</b>	<b>42 387</b>	<b>17 177</b>	<b>55 641</b>
Indexed or unit-linked life insurance	242	1 429	1 565
Pension Insurance according to the Personal Income Tax Act.	23	783	762
<b>Total single premium policies</b>	<b>265</b>	<b>2 212</b>	<b>2 327</b>
<b>Total life business line</b>	<b>42 652</b>	<b>19 389*</b>	<b>57 968</b>
Accident and sickness riders linked to life insurance	10 371	6 699	15 766

\*14,228 policies is the surplus due to the merger by acquisition of Pannónia Life Insurance

### Presentation of the stock of the non-life business line of the Insurer at the end of the period

thousand HUF

Description	Opening stock on 01.01.2017	New business	Closing stock on 30.09.2017
Death insurance	180 508	173 567	331 363
Endowment insurance	120 151	708 651	806 464
Indexed or unit-linked life insurance**	15 527 969	924 435	9 015 054
Health Insurance	161 734	59 076	200 027
Pension Insurance according to the Personal Income Tax Act.	2 266 882	1 354 906	3 506 260
Credit protection insurance	66 245	299 673	352 864
Group loan collateral life insurance	565	42 817	42 834
Group life insurance	149 767	90 774	122 458
<b>Total life business line</b>	<b>18 473 822</b>	<b>3 653 900</b>	<b>14 377 323</b>
Accident and sickness riders linked to life insurance	195 269	121 337	291 611

\*HUF 2,027,720 thousand from the new business is due to the merger by acquisition of Pannónia Life Insurance

\*\* The opening stock of the Indexed or unit-linked life insurance includes the premium holiday portfolio, while the closing stock does not contain this kind of portfolio.

**The Insurer's gross written premium at the end of the period in question, broken down by insurance sectors**

thousand HUF

Description	Total gross written premium	Gross written premium from single premium products	Top-up gross written premium
Death insurance	158 584	0	498
Endowment insurance	234 665	0	820
Indexed or unit-linked life insurance	6 632 084	647 410	243 249
Health Insurance	123 801	0	0
Pension Insurance according to the Personal Income Tax Act.	2 588 745	130	592 813
Credit protection insurance	108 608	0	-2 812
Group loan collateral life insurance	14 475	0	0
Group life insurance	74 718	0	0
<b>Élet üzletág részösszesen:</b>	<b>9 935 681</b>	<b>647 540</b>	<b>834 568</b>
Accident and sickness riders linked to life insurance	131 211	0	0

## Annex II (CIG Pannónia First Hungarian General Insurance Ltd.)

The presentation of the insurance policies (number) in the Insurer's non-life business line at the end of the period in question

Description	Opening stock on 01.01.2017	New business	Closing stock on 30.09.2017
<b>Total regular-premium policies</b>	<b>30 657</b>	<b>38 862</b>	<b>59 609</b>
Institutional property insurance	70	41	103
Business Insurance (other than SMEs)	185	86	246
SMEs property insurance	464	5 070	5 487
General liability insurance	333	1 801	2 041
Professional liability insurance	1 025	2 504	3 332
Shipment and insurance carriers	11 302	3 320	11 744
Accident insurance	66	10	68
Sickness insurance	16	-	14
Vehicle insurance	2 112	35	2
Casco	15 040	25 963	36 502
Suretyship and guaranty insurance	44	32	70
<b>Total single premium policies</b>	<b>33 202</b>	<b>27 947</b>	<b>45 235</b>
Institutional property insurance	-	-	-
Business Insurance (other than SMEs)	28	12	-
SMEs property insurance	69	109	73
Other property insurance	948	406	1 254
General liability insurance	58	102	31
Professional liability insurance	2	100	97
Credit protection insurance	-	4	4
Shipment and insurance carriers	16 838	10 334	16 654
Accident insurance	1	-	-
Casco	2 195	1 178	2 877
Suretyship and guaranty insurance	5 286	3 015	6 221
Extended warranty	7 777	12 687	18 024
<b>Total</b>	<b>63 859</b>	<b>66 809*</b>	<b>104 844</b>

\*26,557 policies is the surplus due to the merger by acquisition of Pannónia General Insurance

**Presentation of the stock of the non-life business line of the Insurer at the end of the period**

thousand HUF

Description	Opening stock on 01.01.2017	New business	Closing stock on 30.09.2017
Institutional property insurance	84 282	11 607	90 474
Business Insurance (other than SMEs)	147 293	73 455	203 721
SMEs property insurance	48 944	877 605	921 576
General liability insurance	53 646	345 606	388 815
Professional liability insurance	107 450	143 507	238 899
Credit protection insurance	-	38 587	38 587
Shipment and insurance carriers	345 051	103 195	368 321
Accident insurance	31 828	2 023	31 282
Sickness insurance	4 824	-	3 035
Vehicle insurance	38 088	7 314	345
Casco	1 763 678	2 323 075	3 493 709
Suretyship and guaranty insurance	408 445	353 041	813 619
<b>Total</b>	<b>3 033 529</b>	<b>4 279 015*</b>	<b>6 592 383</b>

\*HUF 2,643,395 thousand is the surplus is due to the merger by acquisition of Pannónia General Insurance

**The Insurer's gross written premium at the end of the period in question, broken down by insurance sectors**

thousand HUF

Description	Total gross written premium	Gross written premium from single premium products
Institutional property insurance	65 846	-
Business Insurance (other than SMEs)	186 313	52 483
SMEs property insurance	280 145	28 245
Other property insurance	227 753	227 753
General liability insurance	153 851	22 265
Professional liability insurance	125 392	11 784
Credit protection insurance	9 586	-
Shipment and insurance carriers	1 016 380	736 370
Accident insurance	29 757	6 908
Sickness insurance	1 788	-
Vehicle insurance	77	-
Casco	2 126 162	247 809
Suretyship and guaranty insurance	981 335	697 490
Extended warranty	549 489	549 489
<b>Total</b>	<b>5 753 874</b>	<b>2 580 596</b>



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